



FACT BOOK 2017

For the Year ended March 31, 2017

目次 Contents

◆売上高 (売上高、製品及び商品売上高・保守売上高) Sales Data (Net Sales, Sales of Products and Goods, Sales from Maintenance Services)	.....3
◆利益 (営業利益、経常利益、当期純利益) Income Data (Operating Income, Ordinary Income, Net Income)	.....4
◆費用・設備投資-1 (設備投資、減価償却費、研究開発費) Cost Composition -1 (Capital Expenditures, Depreciation and Amortization, R&D Investment)	.....5
◆費用・設備投資-2 (売上原価、販売費及び一般管理費) Cost Composition -2 (Cost of Sales, Selling General and Administrative Expenses)	.....6
◆キャッシュ・フロー (営業活動・投資活動・財務活動によるキャッシュ・フロー) Cash Flows (Cash Flows from Operating Activities/Investing Activities/Financial Activities)	.....7
◆資産効率 (総資産回転率、流動資産回転率、棚卸資産回転率) Property Efficiency (Total Assets Turnover, Current Assets Turnover, Inventory Turnover)	.....8
◆投資効率 (研究開発費投資効率) Investment Efficiency (R&D Investment Efficiency)	.....9
◆収益性 (総資産経常利益率 ROA、自己資本当期純利益率 ROE) Profitability (Return on Assets, Return on Equity)	.....10
◆一株当たりの情報-1 (株価純資産倍率 PBR、株価収益率 PER) Per Share Data (Price Book-Value Ratio, Price Earnings Ratio)	.....11
◆一株当たりの情報-2 (一株当たりの純資産 BPS、一株当たりの当期純利益 EPS、配当性向、配当利回り) ...12 Per Share Data (Book-Value per Share, Earnings per Share)	.....12
◆従業員に関する情報 (従業員数、一人当たりの売上高) Employees Data (Number of Employees, Net Sales per Employees)	.....13
◆セグメント別売上高 (金融市場、流通・交通市場、遊技市場、海外市場、その他) Sales by Business Segment (Financial Market, Retail & Transportation Market, Amusement Market, Overseas Market and Others)	.....14
◆海外売上高 (米州、欧州、アジア) Overseas Sales by Geographical Segment (Americas, Europe, Asia)	.....15

注記事項 Notes

※2016年3月期より、海外現地法人の収益及び費用の換算方法を「期末日レート」から「期中平均レート」に変更しております。この変更は遡及適用され、2015年3月期につきましては、遡及適用後の数値を記載し、対前期及び対前年同期増減率は記載していません。

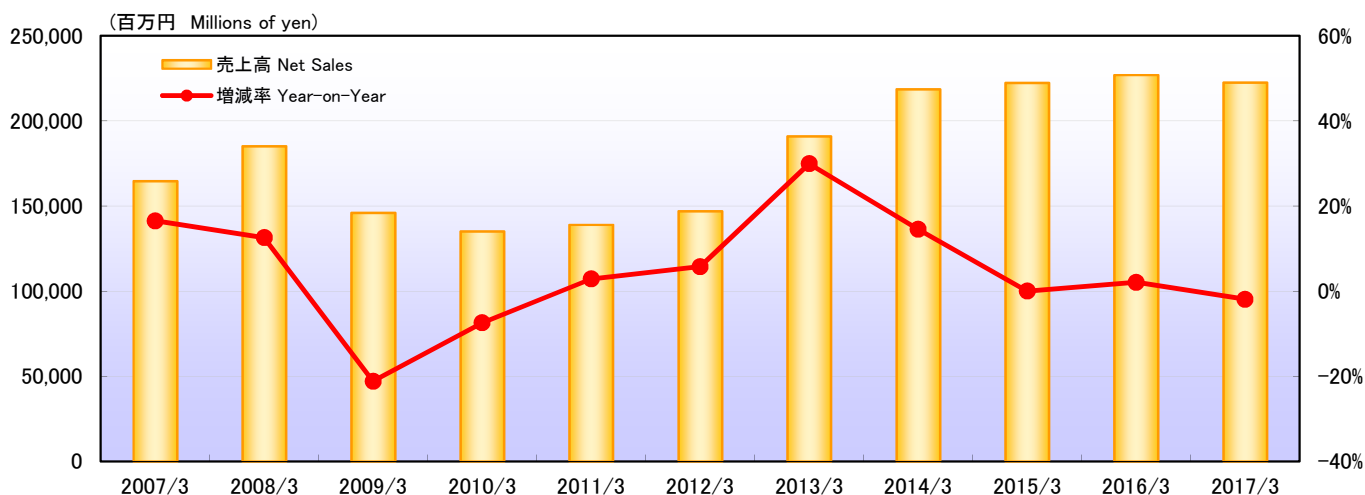
Revenue and expense accounts of consolidated foreign subsidiaries were previously translated into Japanese yen at the “current exchange rate”. From the first quarter of 2016/3, we have changed the translation method to one using the “average exchange rate” which change has been applied retrospectively. In this FACT BOOK, the financial figures for 2015/3 are based on the “average exchange rate” and, therefore, the percentage changes from 2014/3 are not provided.

※下記については、百万円以下を切り捨てた数値を基に算出しています。

増減率 (P3)、売上高比率 (P3)、売上高経常利益率・当期純利益率 (P4)、売上高研究開発費率 (P5)、売上高売上原価率・販管費率 (P6)、回転率 (P8)、研究開発費投資効率 (P9)、一人当たりの売上高 (P13)、構成比 (P14・P15)

Amounts are rounded down to the nearest million yen for calculating the following items; year-on-year rate (page3), ratios to net sales (page3), ordinary income margin (page4), net income margin (page4), R&D investment ratio (page5), cost of sales ratio to net sales (page6), SG&A expenses ratio to net sales (page6), total assets turnover (page8), current assets turnover (page8), inventory turnover (page8), R&D investment efficiency (page9), net sales per employees (page13), and composition ratios (page14-15).

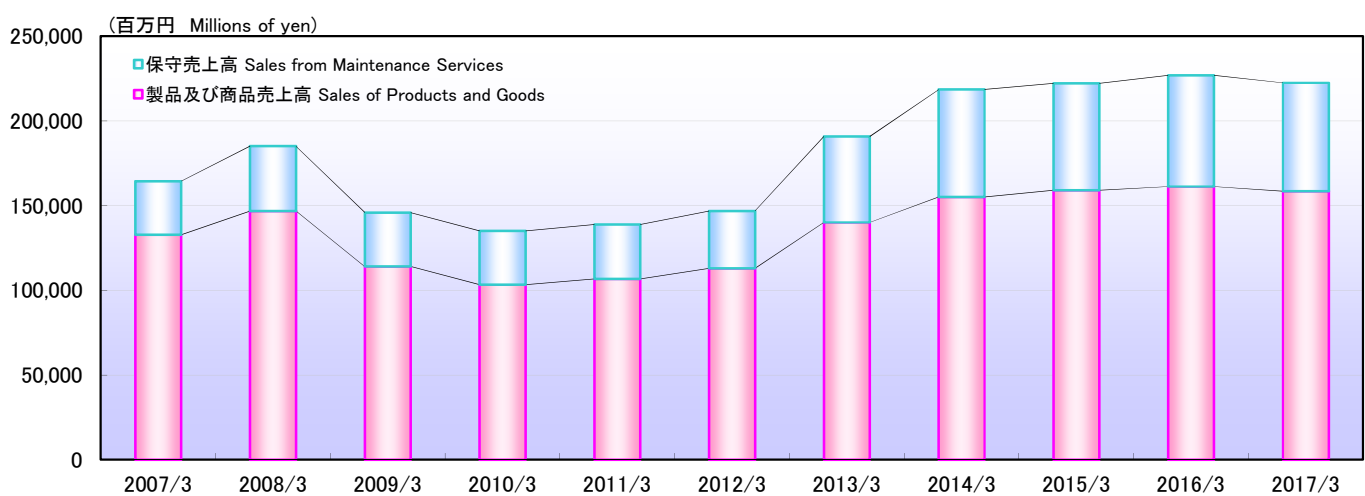
売上高 Net Sales



(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
売上高 Net Sales	164,539	185,181	145,978	135,105	138,964	146,937	190,938	218,632	222,356	226,952	222,581
増減率 YoY	16.5%	12.5%	-21.2%	-7.4%	2.9%	5.7%	29.9%	14.5%	-	2.1%	-1.9%

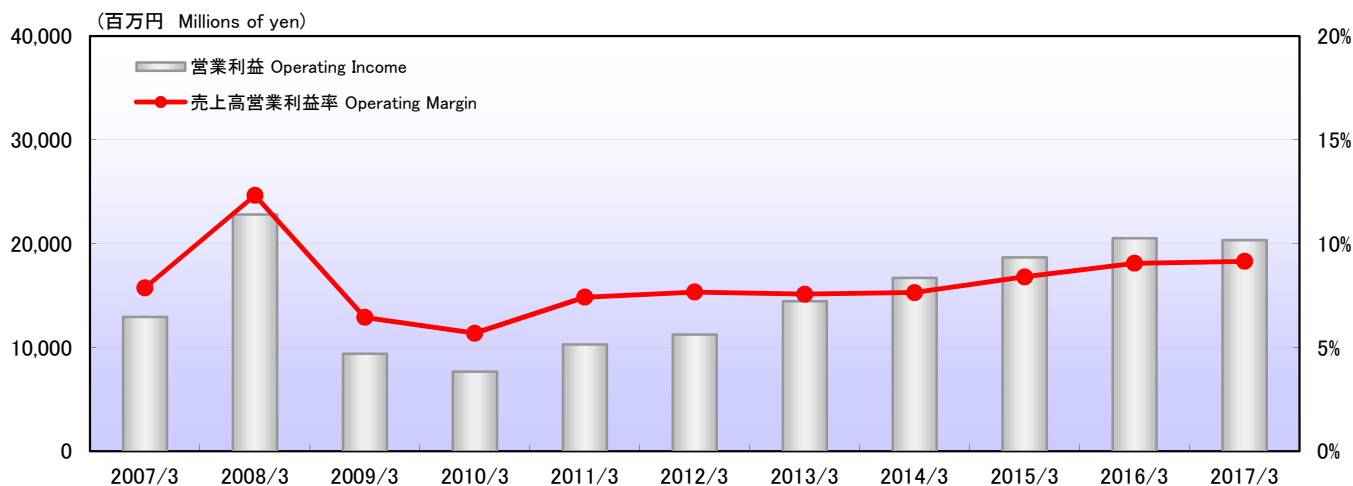
製品及び商品売上高・保守売上高 Sales of Products and Goods/Sales from Maintenance Services



(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
製品及び商品売上高 Sales of Products and Goods	132,952	146,938	114,117	103,423	106,872	112,993	140,171	155,244	159,150	161,338	158,659
売上高比率 Ratio to Net Sales	80.8%	79.3%	78.2%	76.6%	76.9%	76.9%	73.4%	71.0%	71.6%	71.1%	71.3%
保守売上高 Sales from Maintenance Services	31,587	38,243	31,861	31,682	32,092	33,944	50,766	63,388	63,205	65,613	63,921
売上高比率 Ratio to Net Sales	19.2%	20.7%	21.8%	23.4%	23.1%	23.1%	26.6%	29.0%	28.4%	28.9%	28.7%

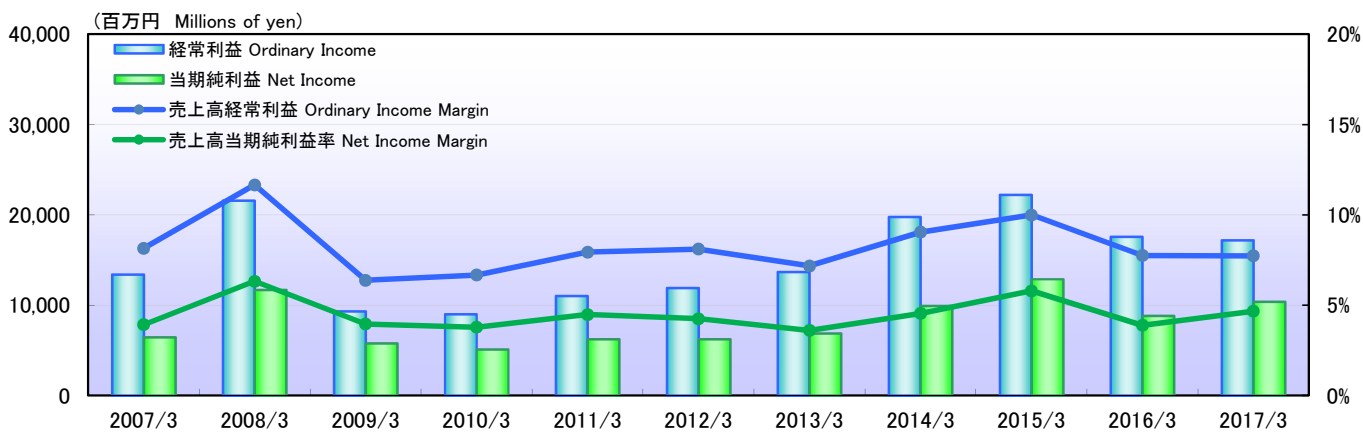
営業利益 Operating Income



(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
営業利益 Operating Income	12,960	22,826	9,426	7,685	10,323	11,274	14,458	16,718	18,693	20,552	20,365
売上高営業利益率 Operating Margin	7.9%	12.3%	6.5%	5.7%	7.4%	7.7%	7.6%	7.6%	8.4%	9.1%	9.1%

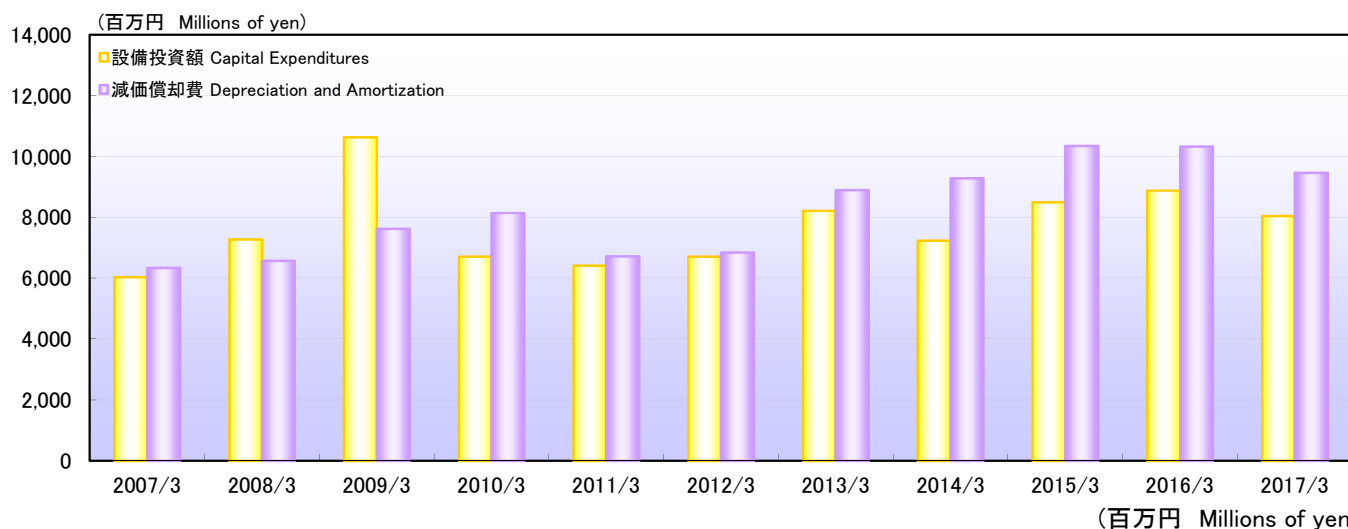
経常利益・当期純利益 Ordinary Income/Net Income



(百万円 Millions of yen)

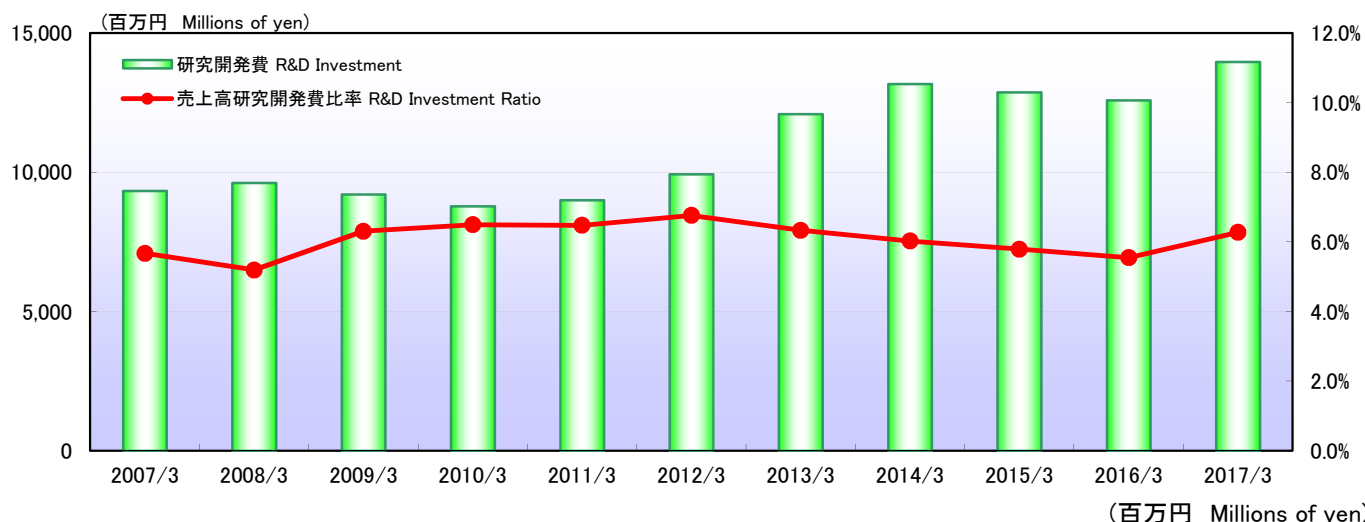
決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
経常利益 Ordinary Income	13,406	21,582	9,309	9,011	11,028	11,908	13,695	19,764	22,211	17,583	17,205
売上高経常利益率 Ordinary Income Margin	8.1%	11.7%	6.4%	6.7%	7.9%	8.1%	7.2%	9.0%	10.0%	7.7%	7.7%
親会社株主に帰属する 当期純利益 Net income attributable to owners of parent	6,461	11,711	5,782	5,108	6,229	6,246	6,873	9,939	12,887	8,829	10,382
売上高当期純利益率 Net Income Margin	3.9%	6.3%	4.0%	3.8%	4.5%	4.3%	3.6%	4.5%	5.8%	3.9%	4.7%

設備投資額・減価償却費 Capital Expenditures/Depreciation and Amortization



決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
設備投資額 Capital Expenditures	6,035	7,278	10,637	6,713	6,413	6,708	8,218	7,234	8,499	8,881	8,043
減価償却費 Depreciation and Amortization	6,337	6,570	7,621	8,144	6,717	6,842	8,897	9,281	10,350	10,327	9,469

研究開発費 R&D Investment

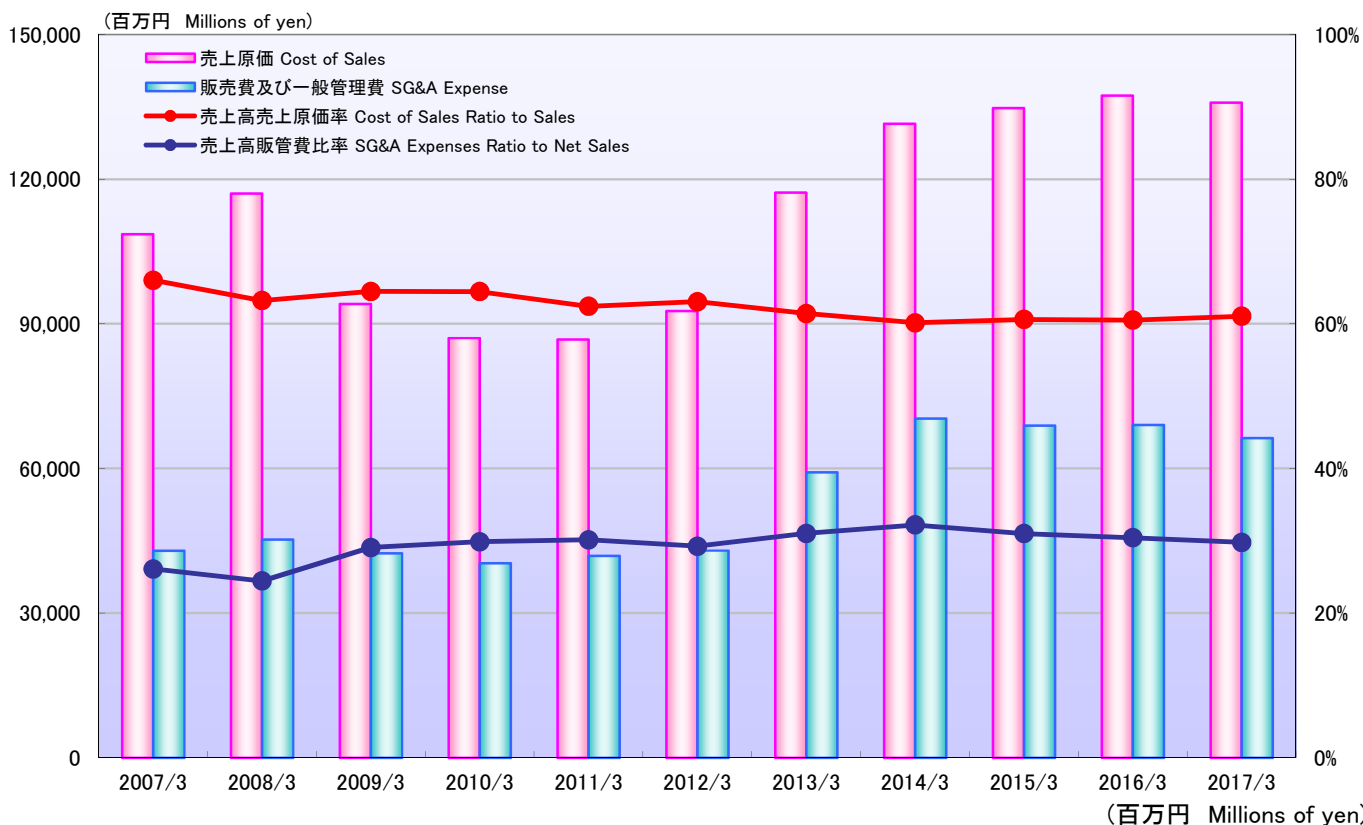


決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
研究開発費※ R&D Investment	9,328	9,615	9,204	8,775	8,998	9,934	12,091	13,174	12,869	12,590	13,965
売上高研究開発費比率 R&D Investment Ratio	5.7%	5.2%	6.3%	6.5%	6.5%	6.8%	6.3%	6.0%	5.8%	5.5%	6.3%

※ 研究開発費の8割以上をグローリー(株)が占めています。

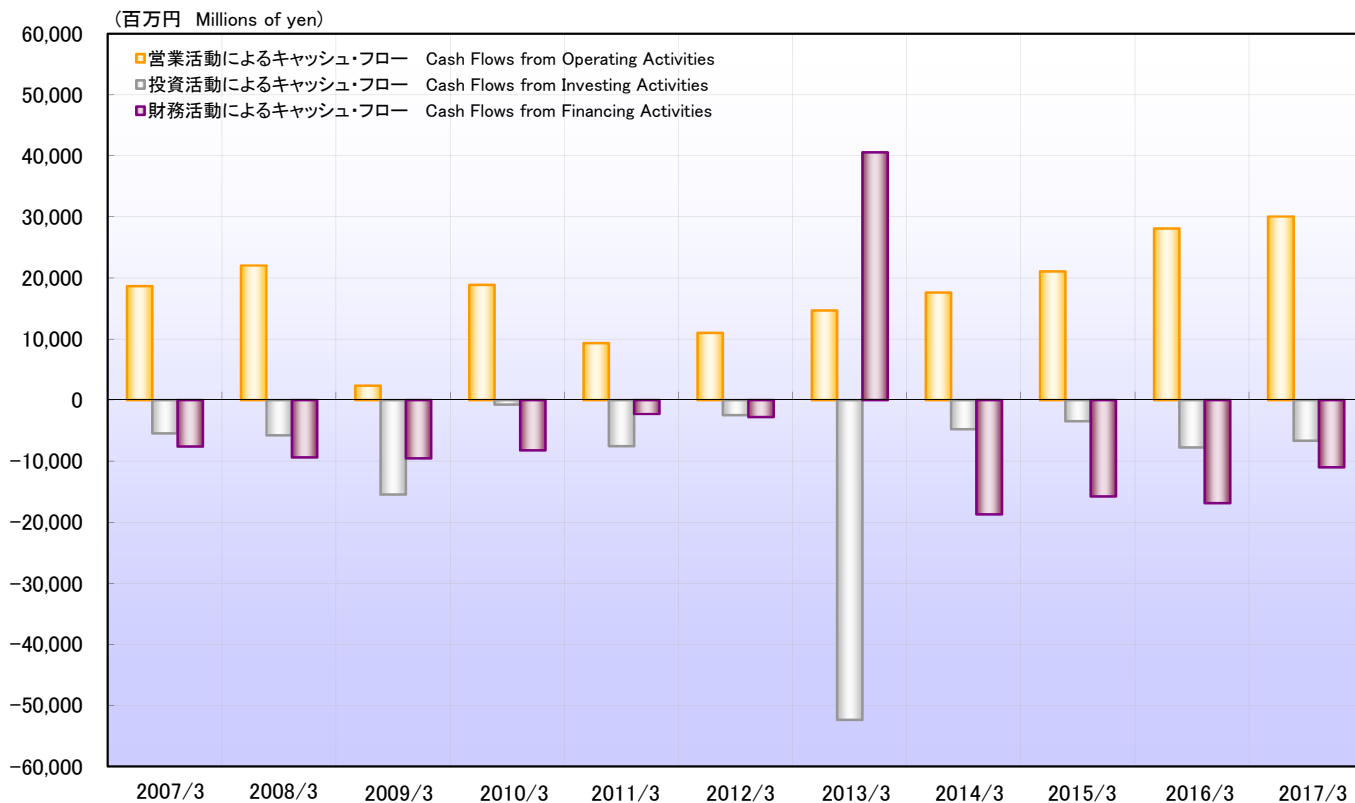
More than 80% of R&D investment are for GLORY LTD.

売上原価、販売費及び一般管理費 Cost of Sales/Selling General and Administrative Expenses



決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
売上原価 Cost of Sales	108,627	117,066	94,115	87,074	86,757	92,672	117,266	131,512	134,757	137,357	135,907
売上高売上原価率 Cost of Sales Ratio to Net Sales	66.0%	63.2%	64.5%	64.4%	62.4%	63.1%	61.4%	60.2%	60.6%	60.5%	61.1%
販売費及び一般管理費 SG&A Expenses	42,951	45,288	42,436	40,345	41,883	42,990	59,213	70,401	68,905	69,042	66,307
売上高販管費比率 SG&A Expenses Ratio to Net Sales	26.1%	24.5%	29.1%	29.9%	30.1%	29.3%	31.0%	32.2%	31.0%	30.4%	29.8%

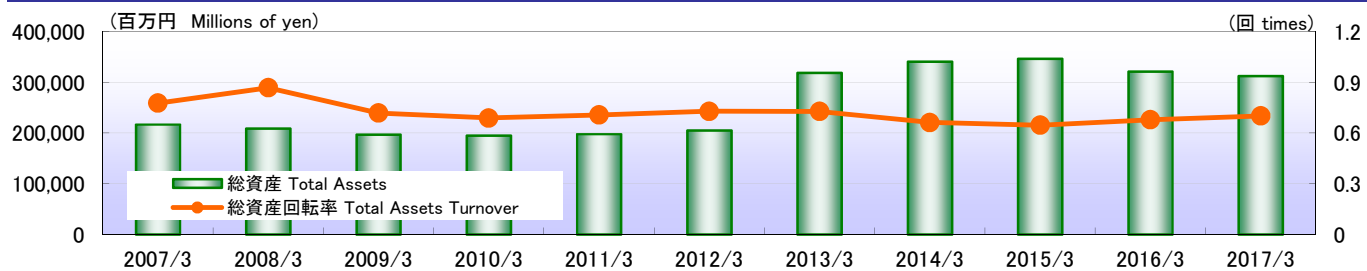
キャッシュ・フロー Cash Flows



(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
営業活動による キャッシュ・フロー Cash Flows from Operating Activities	18,707	22,064	2,401	18,873	9,346	11,018	14,704	17,623	21,106	28,142	30,087
投資活動による キャッシュ・フロー Cash Flows from Investing Activities	-5,417	-5,743	-15,465	-731	-7,535	-2,429	-52,336	-4,770	-3,425	-7,714	-6,632
財務活動による キャッシュ・フロー Cash Flows from Financing Activities	-7,602	-9,352	-9,543	-8,197	-2,259	-2,761	40,604	-18,708	-15,749	-16,844	-10,964

総資産回転率 Total Assets Turnover



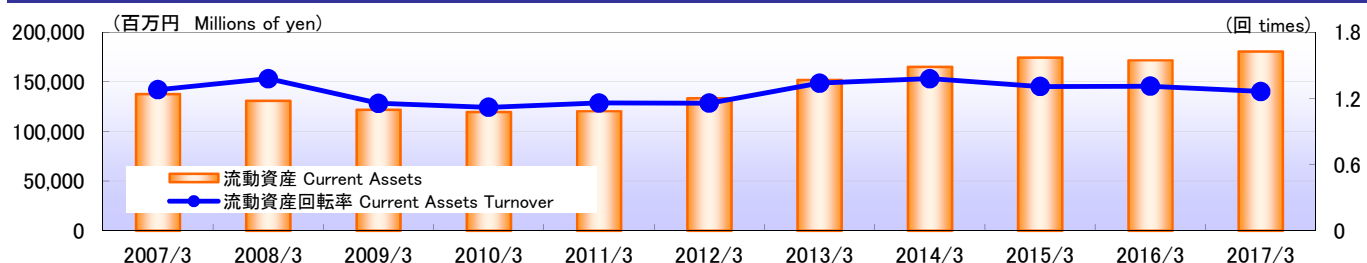
(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
総資産 Total Assets	216,988	209,236	196,797	194,983	198,019	205,244	319,077	340,943	346,613	321,672	312,821
総資産回転率(回)※ Total Assets Turnover (Times)	0.78	0.87	0.72	0.69	0.71	0.73	0.73	0.66	0.65	0.68	0.70

※ 総資産回転率=当期売上高/((前期総資産+当期総資産)/2)

Total Assets Turnover=Net sales / Average of total assets at the beginning and end of the fiscal year

流動資産回転率 Current Assets Turnover



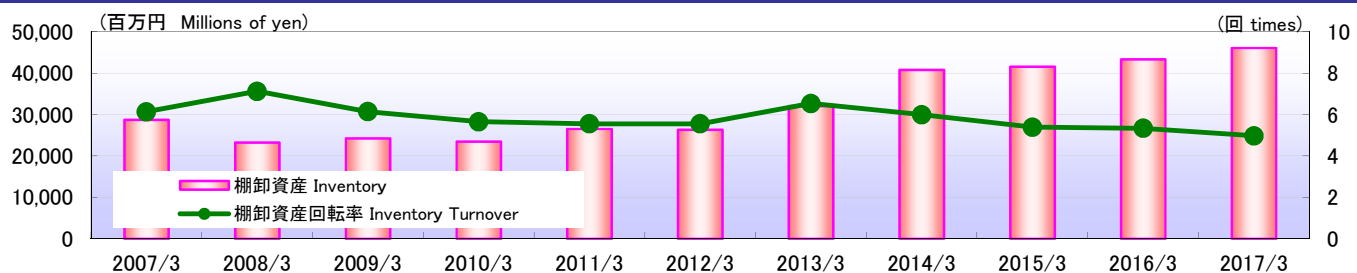
(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
流動資産 Current Assets	137,803	130,875	121,968	119,621	120,520	133,556	151,870	165,295	174,654	171,811	180,597
流動資産回転率(回)※ Current Assets Turnover (Times)	1.28	1.38	1.15	1.12	1.16	1.16	1.34	1.38	1.31	1.31	1.26

※ 流動資産回転率=当期売上高/((前期流動資産+当期流動資産)/2)

Current Assets Turnover=Net Sales / Average of current assets at the beginning and end of the fiscal year

棚卸資産回転率 Inventory Turnover



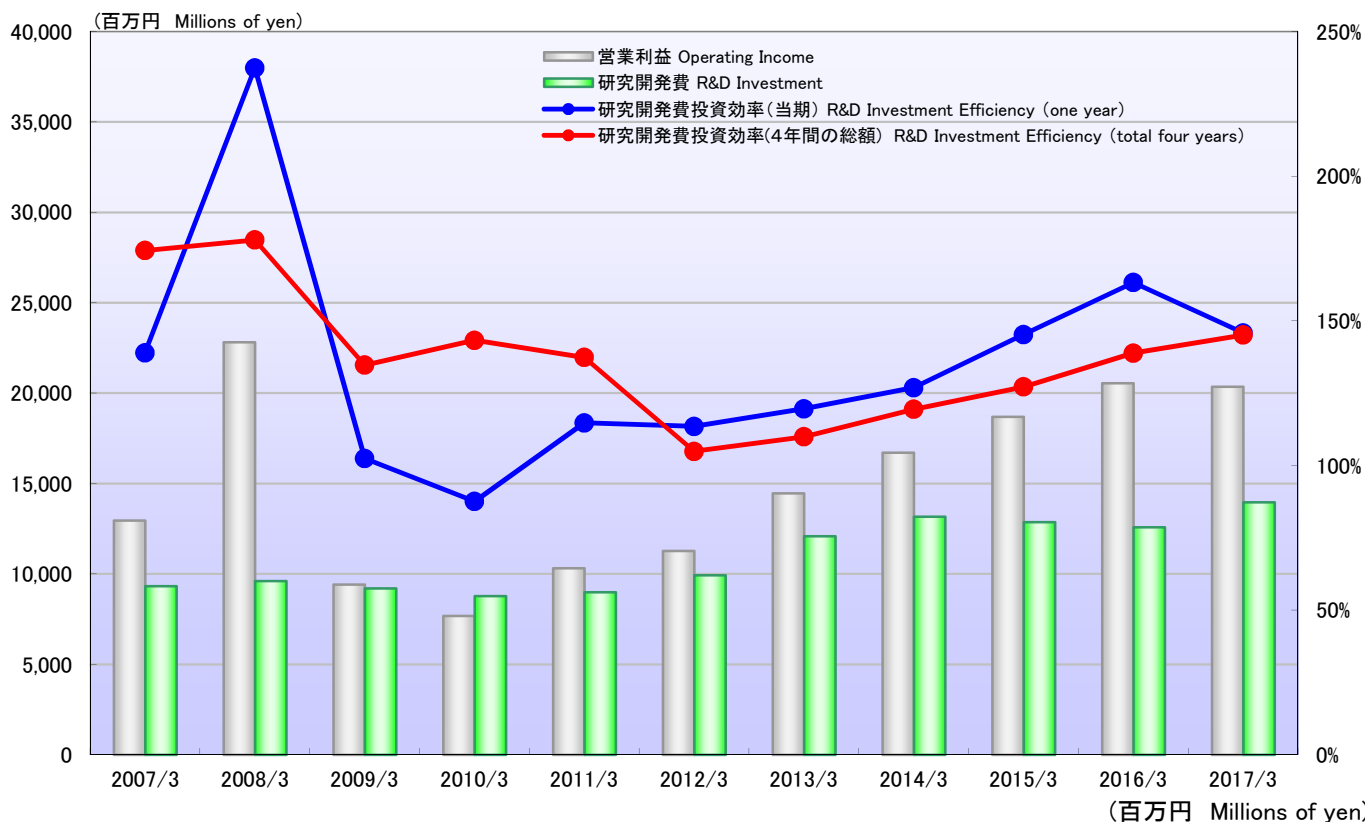
(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
棚卸資産 Inventory	28,744	23,258	24,290	23,494	26,541	26,365	32,073	40,833	41,631	43,370	46,126
棚卸資産回転率(回)※ Inventory Turnover (Times)	6.14	7.12	6.14	5.65	5.55	5.55	6.53	6.00	5.39	5.34	4.97

※ 棚卸資産回転率=当期売上高/((前期棚卸資産+当期棚卸資産)/2)

Inventory Turnover=Net Sales / Average of inventory at the beginning and end of the fiscal year

研究開発費投資効率 R&D Investment Efficiency



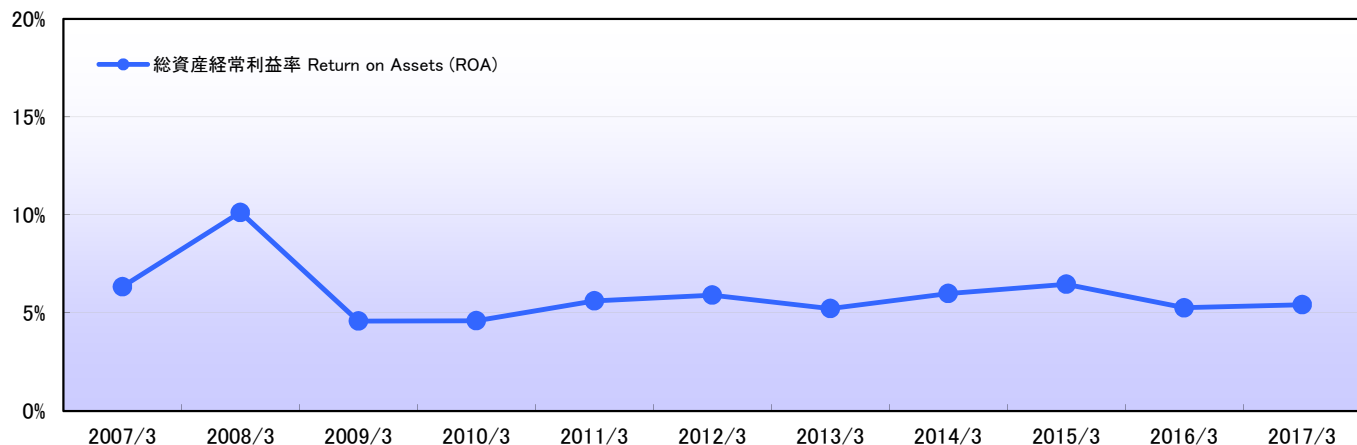
決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
営業利益 Operating Income	12,960	22,826	9,426	7,685	10,323	11,274	14,458	16,718	18,693	20,552	20,365
研究開発費 R&D Investment	9,328	9,615	9,204	8,775	8,998	9,934	12,091	13,174	12,869	12,590	13,965
研究開発費 ※1 投資効率(当期) R&D Investment Efficiency (one year)	138.9%	237.4%	102.4%	87.6%	114.7%	113.5%	119.6%	126.9%	145.3%	163.2%	145.8%
研究開発費 ※2 投資効率(4年間) R&D Investment Efficiency (total four years)	174.3%	178.0%	134.7%	143.3%	137.4%	104.9%	109.9%	119.4%	127.2%	138.8%	145.1%
①	77,564	73,793	50,665	52,897	50,260	38,708	43,740	52,773	61,143	70,421	76,328
②	44,495	41,465	37,621	36,922	36,592	36,911	39,798	44,197	48,068	50,724	52,598

①: 4年間の営業利益総額 Operating Income (total four years) ②: 4年間の研究開発費総額 R&D Investment (total four years)

※1 研究開発費投資効率(当期) = 営業利益 / 研究開発費
R&D Investment Efficiency (one year) = Operating Income / R&D Expenses

※2 研究開発費投資効率(4年間の総額) = ①4年間の営業利益総額 / ②4年間の研究開発費総額
R&D Investment Efficiency (Total of four years)
= ①Operating Income (total four years) / ②R&D Investment (total four years)

総資産経常利益率 Return on Assets (ROA)



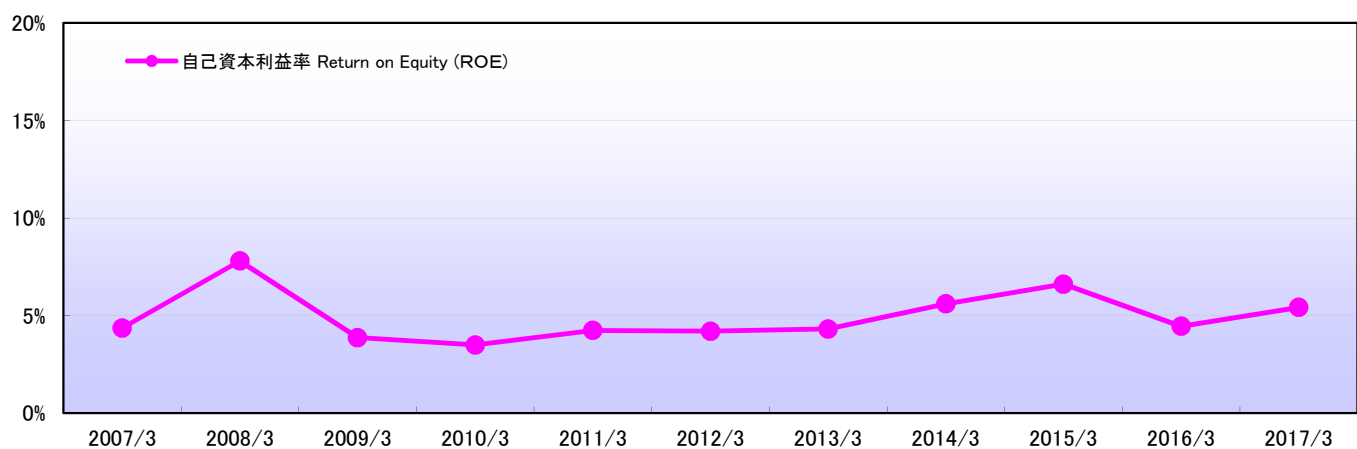
(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
総資産経常利益率※ (ROA) Return on Assets	6.3%	10.1%	4.6%	4.6%	5.6%	5.9%	5.2%	6.0%	6.5%	5.3%	5.4%
経常利益 Ordinary Income	13,406	21,582	9,309	9,011	11,028	11,908	13,695	19,764	22,211	17,583	17,205
総資産 Total Assets	216,988	209,236	196,797	194,983	198,019	205,244	319,077	340,943	346,613	321,672	312,821

※ 総資産経常利益率 = 当期経常利益 / ((前期総資産 + 当期総資産) / 2)

Return on Assets = Ordinary income / Average of total assets at the beginning and end of the fiscal year

自己資本当期純利益率 Return on Equity (ROE)



(百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
自己資本当期純利益率※ (ROE) Return on Equity	4.4%	7.8%	3.9%	3.5%	4.2%	4.2%	4.3%	5.6%	6.6%	4.5%	5.4%
親会社株主に帰属する 当期純利益 Net income attributable to owners of parent	6,461	11,711	5,782	5,108	6,229	6,246	6,873	9,939	12,887	8,829	10,382
自己資本 Ownership Equity	150,168	151,315	147,176	145,345	148,485	151,891	166,664	188,199	201,431	194,840	187,949

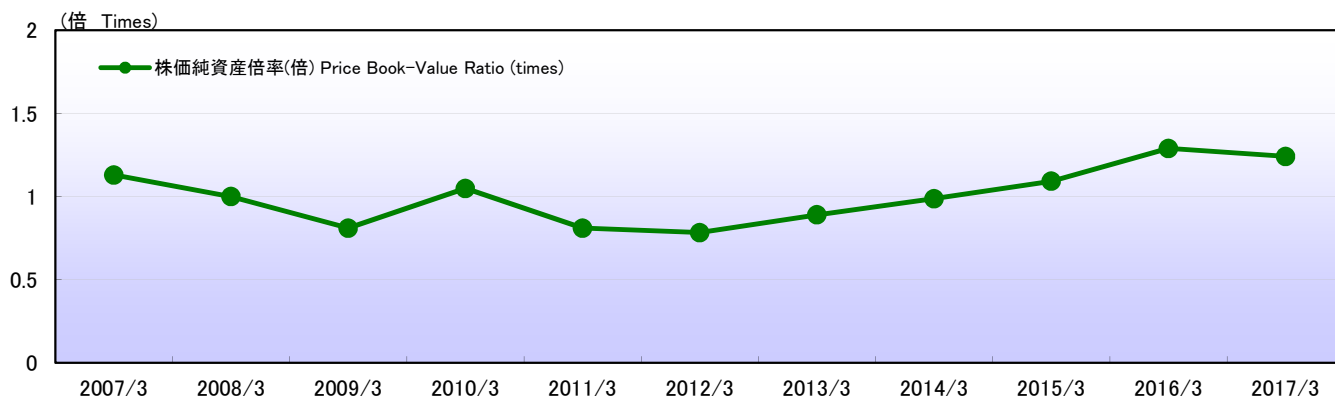
※ 自己資本当期純利益率 = 当期純利益 / ((前期自己資本 + 当期自己資本) / 2)

ROE = Net income / Average of ownership equity at the beginning and end of the fiscal year

自己資本 = 純資産 - 少数株主持分

Ownership equity = Net assets - Minority interests

株価純資産倍率 Price Book-Value Ratio (PBR)



決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
株価純資産倍率(倍) Price Book-Value Ratio (times) ※1	1.13	1.00	0.81	1.05	0.81	0.78	0.89	0.99	1.09	1.29	1.24
株価(円) Stock Price (yen) ※2	2,295	2,120	1,747	2,322	1,831	1,811	2,259	2,829	3,350	3,825	3,650
1株当たり純資産(円) Book-Value per Share (yen) ※3	2,025.39	2,110.69	2,155.17	2,212.63	2,260.47	2,312.33	2,537.23	2,865.09	3,066.53	2,966.22	2,939.78

※1 株価純資産倍率=株価/1株当たり純資産

Price Book-Value Ratio=Stock Price / Book-Value per Share (BPS)

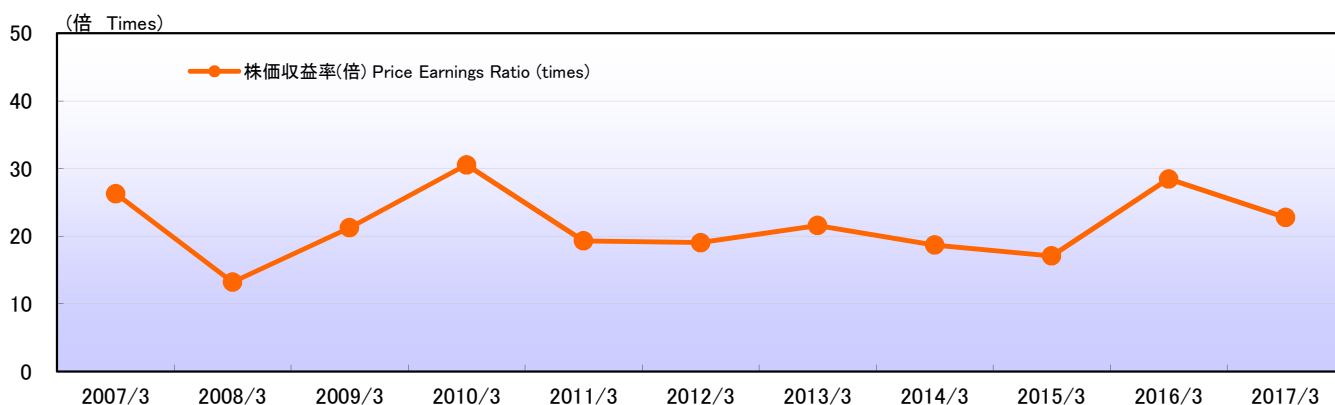
※2 各期の期末株価

Stock price is as of each fiscal year end.

※3 1株当たり純資産=純資産/(期末発行済株式総数-期末自己株式数)

BPS=Net Assets / (Numbers of shares issued at the end of each fiscal year - Number of treasury shares at the end of each fiscal year)

株価収益率 Price Earnings Ratio (PER)



決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
株価収益率(倍) ※1 Price Earnings Ratio (times)	26.3	13.2	21.3	30.6	19.3	19.0	21.6	18.7	17.1	28.5	22.8
株価(円) ※2 Stock Price (yen)	2,295	2,120	1,747	2,322	1,831	1,811	2,259	2,829	3,350	3,825	3,650
1株当たり 当期純利益(円) Earnings per Share (yen) ※3	87.20	160.70	82.15	76.00	94.83	95.09	104.64	151.31	196.19	134.38	160.35

※1 株価収益率 = 株価/1株当たり当期純利益

PER=Stock Price / Earnings per Share (EPS)

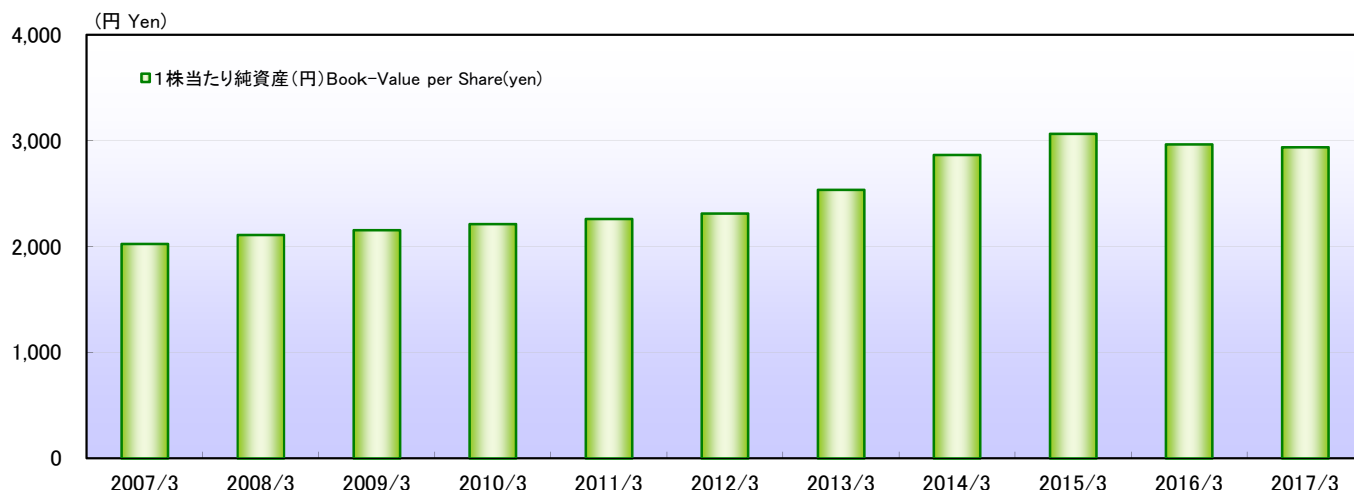
※2 各期の期末株価

Stock price is as of each fiscal year end.

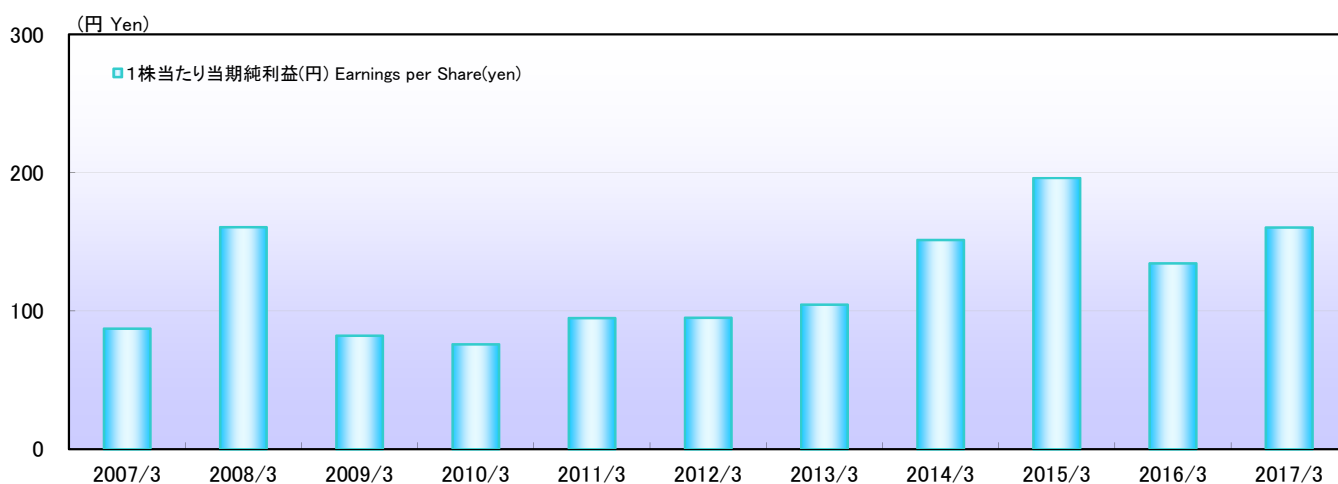
※3 1株当たり当期純利益 = 当期純利益/期中平均株式数

EPS=Net Income / Average number of shares during each fiscal year

一株当たりの純資産 Book-Value per Share (BPS)



一株当たりの当期純利益 Earnings per Share (EPS)



決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
1株当たり純資産(円) Book-Value per Share (yen) ※1	2,025.39	2,110.69	2,155.17	2,212.63	2,260.47	2,312.33	2,537.23	2,865.09	3,066.53	2,966.22	2,939.78
1株当たり当期純利益(円) Earnings per Share (yen) ※2	87.20	160.70	82.15	76.00	94.83	95.09	104.64	151.31	196.19	134.38	160.35
配当性向(%) ※3 Payout Ratio (%)	34.4	24.9	36.5	43.4	39.0	44.2	42.0	32.4	27.5	41.7	37.4
配当利回り(%) ※4 Dividend Yield (%)	1.31	1.89	1.72	1.42	2.02	2.32	1.95	1.73	1.61	1.46	1.64
1株当たり配当額(円) Dividends per Share (yen)	30	40	30	33	37	42	44	49	54	56	60
発行済株式総数(株) Numbers of Shares Issued	74,236,210	72,838,210	69,838,210	69,838,210	68,638,210	68,638,210	68,638,210	68,638,210	68,638,210	68,638,210	68,638,210

※1 1株当たり純資産＝純資産／(期末発行済株式総数-期末自己株式数)

BPS=Net Assets / (Numbers of shares issued at the end of each fiscal year - Number of treasury shares at the end of each fiscal year)

※2 1株当たり当期純利益＝当期純利益／期中平均株式数

EPS=Net Income / Average number of shares during each fiscal year

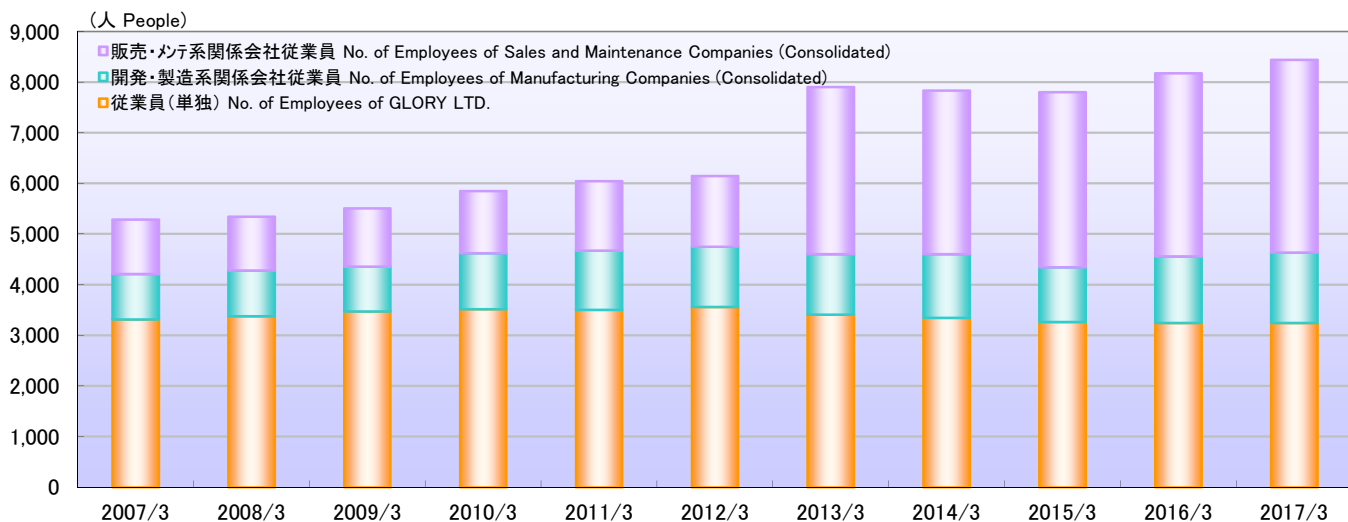
※3 配当性向＝1株当たり配当額／1株当たり当期純利益

Payout Ratio=Dividends per Share / Earnings per Share

※4 配当利回り＝1株当たり配当額／期末株価

Dividend Yield=Dividends per Share / Stock Price at the end of each fiscal year

従業員数 Number of Employees

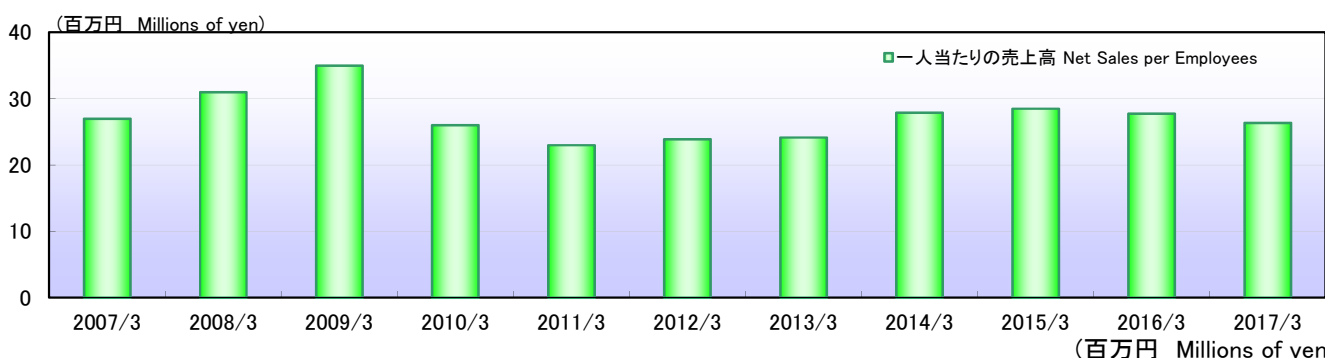


決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
グループ従業員 (連結対象) No. of Employees of Group Companies (Consolidated)	5,290	5,346	5,510	5,848	6,046	6,149	7,903 ^{※1}	7,833	7,802	8,177	8,440
従業員(単独) No. of Employees of GLORY LTD.	3,317	3,380	3,472	3,516	3,504	3,561	3,412	3,349	3,262	3,244	3,246
開発・製造系関係会社 従業員 No. of Employees of Manufacturing Companies	896	905	887	1,110	1,168	1,192	1,193	1,255	1,083	1,314	1,388
販売・メンテナンス系関係会社 従業員 No. of Employees of Sales and Maintenance Companies	1,077	1,061	1,151	1,222	1,374	1,396	3,298 ^{※1}	3,229	3,457	3,619	3,806

※1 Talaris Topco Limitedを買収したことにより増加しています。

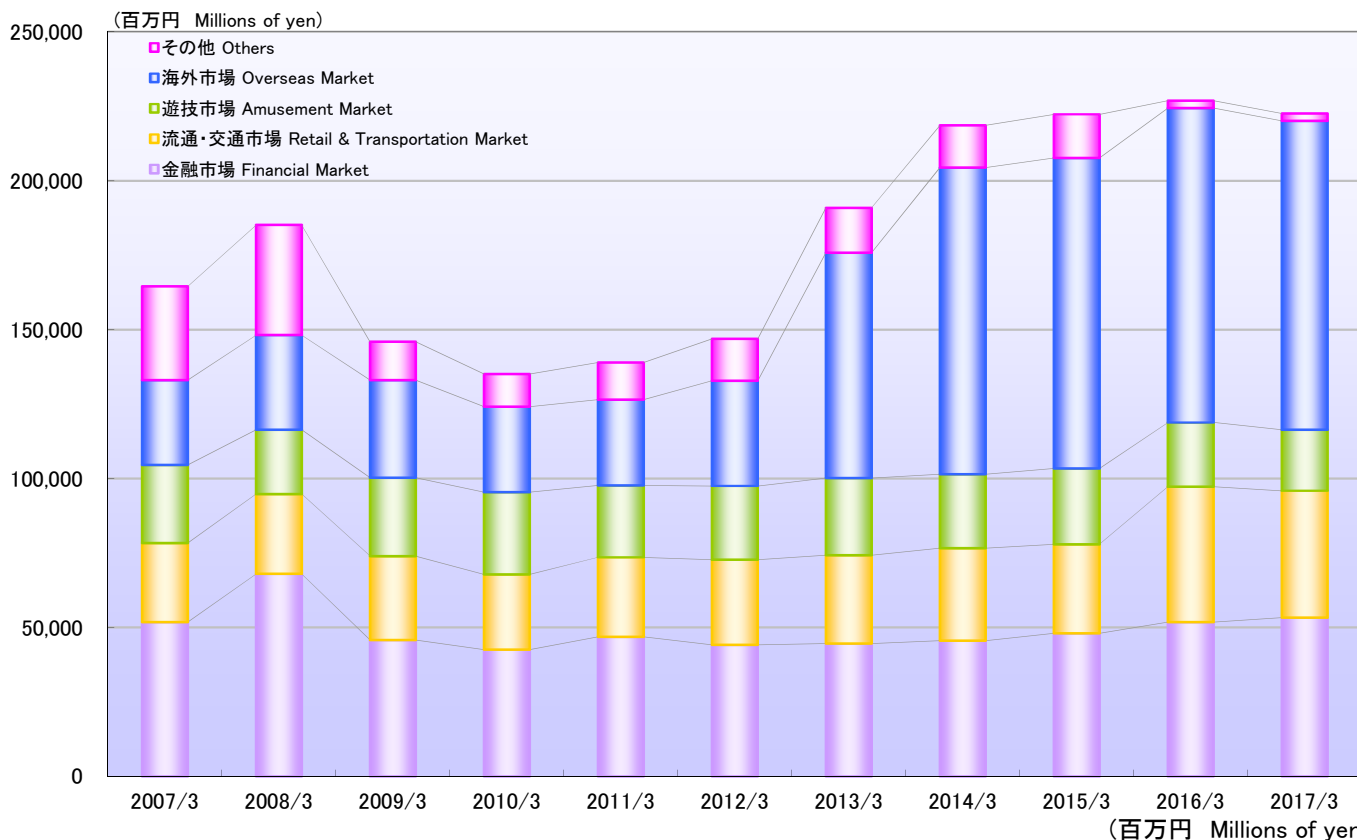
The number of employees increased due to acquisition of Talaris Topco Limited in 2013/3.

一人当たりの売上高 Net Sales per Employees



決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
一人当たりの売上高(連結) Net Sales per Employees (Consolidated)	27	31	35	26	23	24	24	28	28	28	26

セグメント別売上高 Sales by Business Segment



決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
金融市場 ※1 Financial Market	51,826 31.5%	68,030 36.7%	45,829 31.4%	42,630 31.6%	46,936 33.8%	44,191 30.1%	44,679 23.4%	45,654 20.9%	48,116 21.6%	51,819 22.8%	53,301 23.9%
流通・交通市場 ※1 Retail & Transportation Market	26,557 16.1%	26,838 14.5%	28,191 19.3%	25,208 18.7%	26,666 19.2%	28,566 19.4%	29,670 15.5%	31,007 14.2%	29,886 13.4%	45,531 20.1%	42,657 19.2%
遊技市場 Amusement Market	26,202 15.9%	21,558 11.6%	26,318 18.0%	27,592 20.4%	24,161 17.4%	24,811 16.9%	25,845 13.5%	24,811 11.3%	25,432 11.4%	21,506 9.5%	20,434 9.2%
海外市場 ※1 Overseas Market	28,476 17.3%	31,784 17.2%	32,784 22.5%	28,712 21.3%	28,753 20.7%	35,306 24.0%	75,688 ※2 39.6%	103,002 47.1%	104,241 46.9%	105,595 46.5%	103,787 46.6%
その他 Others	31,478 19.1%	36,971 20.0%	12,856 8.8%	10,961 8.1%	12,446 9.0%	14,062 9.6%	15,055 7.9%	14,156 6.5%	14,679 6.6%	2,498 1.1%	2,400 1.1%
売上高 Net Sales	164,539 100.0%	185,181 100.0%	145,978 100.0%	135,105 100.0%	138,964 100.0%	146,937 100.0%	190,938 100.0%	218,632 100.0%	222,356 100.0%	226,952 100.0%	222,581 100.0%

※1 2017/3より、以下の通り製品のセグメント分類を変更いたしました。2016/3の実績につきましては、遡及適用後の数値を記載しております。

1. 当選金払出ユニット:「その他」→「金融市場」

2. たばこ販売機、診療費支払機、社員食堂システム及び自書式投票用紙分類機:「その他」→「流通・交通市場」

From 2017/3, the following products has been reclassified as below:

1. Banknote recycling modules for horse race ticket vending machines: from "Others" to "Financial market"

2. Cigarette vending machines, medical payment kiosks, RFID self-checkout systems for cafeterias, ballot sorters for handwritten ballots:

from "Others" to "Retail and transportation market"

The financial figures for 2016/3 are based on the new segment classification.

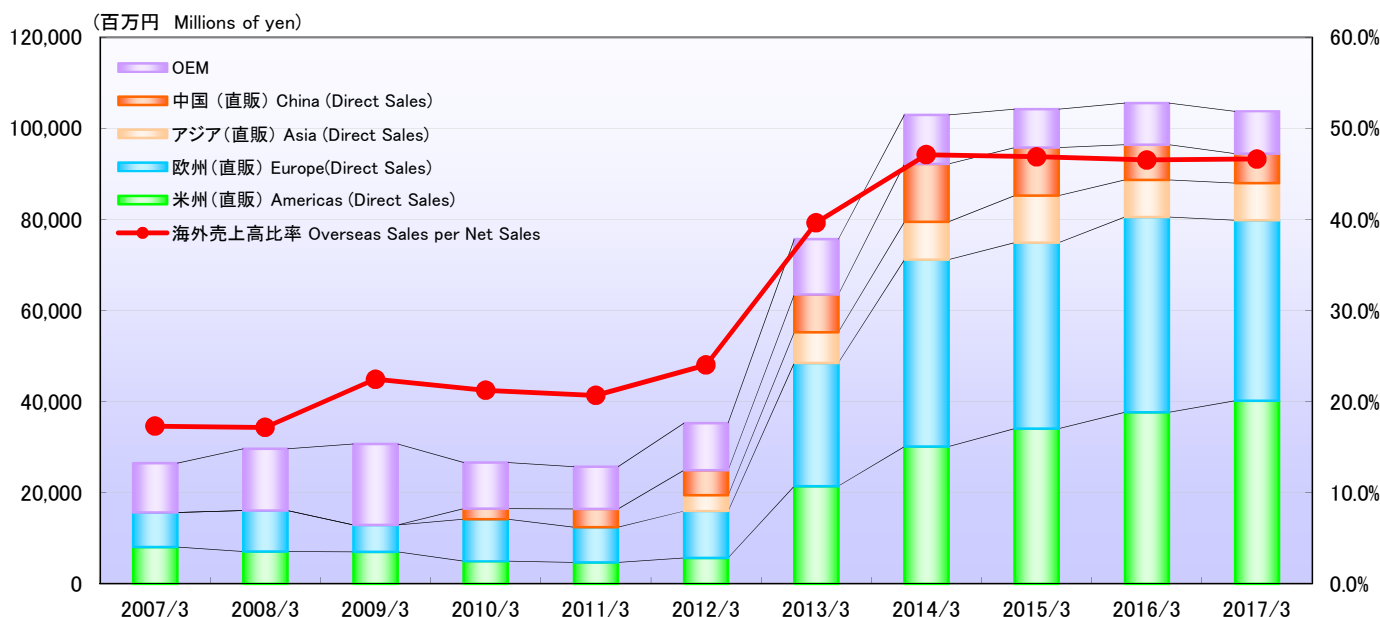
パーセントは売上高に対する比率です。

Each percentage shows segment sales ratio to net sales.

※2 Talaris Topco Limitedを買収したことにより増加しています。

The number of employees increased due to acquisition of Talaris Topco Limited in 2013/3.

海外売上高 Overseas Sales by Geographical Segment



※3 (百万円 Millions of yen)

決算期 Fiscal Year	2007/3 (H19/3)	2008/3 (H20/3)	2009/3 (H21/3)	2010/3 (H22/3)	2011/3 (H23/3)	2012/3 (H24/3)	2013/3 (H25/3)	2014/3 (H26/3)	2015/3 (H27/3)	2016/3 (H28/3)	2017/3 (H29/3)
米州 Americas	9,540	8,666	9,251	7,805	5,988	8,493	24,499	-	-	-	-
直販 Direct Sales	8,110	7,122	7,069	4,983	4,763	5,742	21,489	30,157	34,092	37,692	40,230
OEM ※2 OEM	1,430	1,543	2,182	2,822	1,225	2,751	3,010	-	-	-	-
欧州 Europe	16,830	19,949	20,348	15,485	14,710	16,335	33,289	-	-	-	-
直販 Direct Sales	7,598	8,988	5,901	9,256	7,732	10,271	27,045	41,053	40,853	42,857	39,659
OEM ※2 OEM	9,232	10,961	14,447	6,229	6,978	6,064	6,243	-	-	-	-
アジア Asia	2,106	3,169	3,186	5,422	8,054	10,477	17,899	-	-	-	-
直販 Direct Sales	1,956	2,074	2,040	4,340	6,951	8,984	15,011	21,012	20,884	15,910	14,590
内 中国 ※1 China	-	-	-	2,317	3,960	5,523	8,274	12,736	10,570	7,724	6,437
OEM ※2 OEM	150	1,095	1,146	1,082	1,103	1,493	2,887	-	-	-	-
海外売上高(合計) Overseas Sales (total)	28,476	31,784	32,785	28,712	28,753	35,306	75,688	103,002	104,241	105,595	103,787
直販 Direct Sales	17,664	18,185	15,010	18,579	19,447	24,997	63,547	92,224	95,830	96,460	94,481
OEM OEM	10,812	13,599	17,774	10,133	9,306	10,309	12,141	10,778	8,411	9,135	9,306
海外売上高比率 Overseas Sales per Net Sales	17.3%	17.2%	22.5%	21.3%	20.7%	24.0%	39.6%	47.1%	46.9%	46.5%	46.6%
国内売上高 Domestic Sales	136,063	153,397	113,193	106,393	110,211	111,631	115,250	115,630	118,115	121,357	118,794

※1 中国(直販)売上高は、2010/3より連結決算に組み込まれています。

Direct sales in China was included in consolidated accounting from 2010/3.

※2 地域別のOEM売上高は、2014/3より公表しておりません。

OEM sales of each geographical segment are not disclosed from 2014/3.

パーセントは海外売上高に対する比率です。

Each percentage shows sales per overseas sales.

※3 Talaris Topco Limitedを買収したことにより増加しています。

The number of employees increased due to acquisition of Talaris Topco Limited in 2013/3.